

Outside Sales Rep

About the Job

Company: Brennan Industries

Status: Full Time, Employee

Country: USA

Job Description:

Brennan Industries is the leading global manufacturer of hydraulic connectors used for mobile equipment, mining, steel and processing industries. We are a fifty-seven year old company with distributors and strategic business partners in every major city in North America. Our products are globally designed, engineered and manufactured to the highest standard. Competitiveness and quality are coupled with a great sales team to make Brennan the logical choice in our marketplace.

As leaders in our industry, we continue to expand our current product offering, develop exciting product lines and align ourselves to open new manufacturing and distribution facilities worldwide.

We currently have an opportunity for a results-oriented Hydraulic and Instrumentation Fitting Sales Specialist. This salesperson will be a base plus commissioned sales person reporting to our regional facility located in Sumner WA. An experienced salesperson working in the process industry and or fluid power industry is the ideal candidate.

As a Brennan Salesperson, you will be responsible for the following:

- Sales and management of established Distribution network
- Sales and management of OEM marketplace
- Sales of existing product offering
- Developing sales for new product line(s)

Qualified candidates will have/possess:

- Certified as a Fluid Power Hydraulic Specialist or Certified Automation Professional
- Two years sales experience in the fluid power or process industries
- Exceptional communication skills
- Proficient in Microsoft Office applications
- Goal oriented, self-motivated, team player with high energy and strong values

Brennan Industries offers a competitive base salary, unrestricted commission potential and excellent benefits. Comprehensive medical, vacation and a 401K plan. We are an Equal Opportunity Employer.

Please forward your resume to careers@brennaninc.com. Qualifying candidates will be contacted for an initial phone interview.